BEFORE THE STATE OF NEW HAMPSHIRE

PUBLIC UTILITIES COMMISSION

In the matter of:)
Kearsarge Telephone Co., Wilton Telephone Co.,)
Hollis Telephone Co. and Merrimack County Telephone Co.)
Docket DT 07-027)
Petitions for Approval of Alternative Form of Regulation)

Direct Prefiled Testimony

Of

Stephen R. Eckberg Utility Analyst

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Dated: September 3, 2010

.

OFFICE OF CONSUMER ADVOCATE

TESTIMONY

DT 07-027 Petitions for Approval of Alternate Form of Regulation

- 1 **Q.**
- **Please state your name and occupation.**

A. My name is Stephen R. Eckberg. I am employed as a utility analyst with the
Office of Consumer Advocate (OCA). My qualifications are included as Attachment
SRE-1 to this testimony.

5 Q. Have you testified previously in this docket?

A. Yes. I participated in the first phase of this docket for the OCA but did not file
testimony. The OCA filed testimony from Robert Loube Ph.D. during the first phase of
this docket. In the second phase of this docket I did file testimony.

9 Q. Please summarize the purpose of your testimony and any conclusions you have 10 reached.

11 A. The purpose of my testimony is to describe my efforts to replicate the information

12 included in Attachment A to the Affidavit of Thomas E. Murray Regarding Merrimack

13 County Telephone Company (MCT Affidavit) and Attachment A to the Affidavit of

14 Thomas E. Murray Regarding Kearsarge Telephone Company (KTC Affidavit)

15 (collectively, TDS Affidavits), filed on June 14, 2010.

16 The conclusion I reach is that I cannot replicate this information in a reliable17 manner.

Q. What information is included in Attachment A to each of the TDS
Affidavits?

A. Mr. Murray stated that each Attachment A includes "screen shots from Comcast's
web site[.]" KTC Affidavit, p. 2, paragraph 4; and MCT Affidavit, p. 2, paragraph 4.

Q. Please explain what prompted your attempt to replicate the "screen shots from Comcast's web site[.]"

A. At the Technical Session held on July 27, 2010, the OCA asked the Company to
explain who had created each Attachment A as well as to explain generally how they
were created.

6 Q. What was the Company's response?

A. Mr. Murray indicated that he was the party responsible for creating the
"[Comcast] screen shots." He then provided a general description of how he had done
that. Specifically, he stated words to the effect that he did a general internet search for
"New Hampshire Cable," using the search engine Google, which connected him to an
"authorized Comcast agent."

Q. What was your reaction to Mr. Murray's description of the process he used
to create each Attachment A?

A. I was surprised to learn that the "[Comcast] screenshots" in each Attachment A
were not obtained from Comcast's website. Also, Mr. Murray's approach was different
than the approach I would have taken to investigate the availability of Comcast services.
His explanation caused me to re-examine, more closely, the information contained in
each of the Attachments A.

19 **Q.** Pleas

Please describe your re-examination.

A. Gladly, but I'd first like to comment briefly on a technical language issue which I believe is important to address at the outset of my testimony. Specifically, Mr. Murray has referred to the materials in each of his Attachments A as "screen shots". Instead, I believe these materials are printouts of webpages – not printouts of "screen shots."

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1

Q.

Would you please explain the difference?

2	A.	According to Wikipedia, an online encyclopedia, a "screenshot" is:
3 4 5 6 7 8		an image taken by a computer to record the visible items displayed on the monitor, television, or another visual output device. Usually, this is a digital image taken by the host operating system or software running on the computer device, but it can also be a capture made by a camera or a device intercepting the video output of the display (such as a DVR). ¹
9	So, a s	creenshot is like a photograph of what is visible on the computer monitor.
10		A "printout," on the other hand, is a:
11 12 13 14 15 16		hard-copy output from a computer, such as selected information from or analyses of computer files or simply a printout of the information currently on the computer screen. Some printouts, such as statistical analyses, require special programs to tell the computer how to produce them. Others, such as a printout of the screen, are produced by the basic operating system programs. ²
17 18	So, a p	print out of a webpage may produce a hard copy output that is somewhat different
19	than w	hat one actually sees on the computer screen. In contrast, a printout of a
20	screen	shot will resemble, in some sense, a printout of a photograph of the computer
21	screen	. Clearly there can be an interaction of these two computer functions as well. For
22	examp	le, in my testimony, I include electronic copies of screenshots which, when printed
23	will pr	roduce a hard copy of that image and can be referred to as "printouts of screenshots
24	of web	ppages." See, e.g., Attachment SRE-2.
25		The materials in Mr. Murray's Attachments A appear to be printouts of webpages
26	– likel	y created by clicking the "Print" button or using the "File –Print" menu bar
27	comm	ands in an internet browser.
28		
29		

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¹ See <u>http://en.wikipedia.org/wiki/Screenshot</u> ² See <u>http://www.answers.com/topic/printout</u>

Q. Please return to your re-examination of the webpage printouts in

2 Attachments A to the TDS Affidavits.

As can be seen at the bottom of each page of the Attachments A, the complete 3 A. URL³ is shown. From my reading of the TDS Affidavits, I had expected that the 4 printouts in Attachment A had come directly from Comcast's website. However, the 5 6 URL shown at the bottom of each page of the TDS Affidavits' Attachments A indicates 7 that the information is provided through a third-party website with the internet address http://snltranscripts.jt.org. Attachment SRE-2 shows a screenshot of the home webpage 8 associated with this website. At the bottom of this screenshot printout, the reader can see 9 10 links to what appear to be Comcast Cable promotions and packages as well as links to other cable and video service providers. 11 12 О. Did you access the same Comcast information that Mr. Murray provided in his affidavits? 13 A. I attempted to do this by clicking on each of the three Comcast-related links at the 14 bottom of the "snltranscripts" webpage. There is one called "Comcast Cable 15 Promotions," another called "Comcast Cable Deals" and a third called "Comcast Cable." 16 О. Did you check each of these links? 17 Yes I did – by clicking on each of the links to see what appeared. Each of the 18 Α. three links took me to a different website (*i.e.*, to a different URL). It was the third of 19 these links - the "Comcast Cable" link - that appeared to be the one Mr. Murray used to 20 create the Attachments A printouts. I believe this to be the case as the information on 21

screen looked similar to the information in the printouts in the Attachments A and the

³ A URL is the "address" of a web page on the World Wide Web, *e.g.*, <u>http://www.example.com</u>. See <u>http://en.wikipedia.org/wiki/Uniform_Resource_Locator</u>.

first part of the URL (snltranscripts.jt.org/comcast-cable) is the same as the first part of
 the URLs depicted in these Attachments A printouts. I have included Attachments SRE 3, SRE-4, and SRE-5 which show screenshots of the webpages and URLs associated with
 each of the three Comcast-related links depicted on the "snltranscripts" webpage.

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Is the information provided on these websites from Comcast?

A. I'm not certain of that. It is possible that the information provided on these
websites is from Comcast and provided to this, and other, resellers of Comcast services.

8 Q. Please explain what, in Mr. Murray's affidavits, gave you the expectation

9 that the printouts in the Attachments A were directly from Comcast.

A. On page 2, in numbered paragraph (4) of both the KTC affidavit and the MCT affidavit, Mr. Murray stated "[KTC/MCT] obtained the screen shots from <u>Comcast's</u> web site, attached hereto as 'Attachment A', specifically offering to provide voice service in ..." (emphasis added). It was this statement that gave me the expectation that the information in each of the Attachments A was *directly* – not indirectly or not at all - from an official Comcast website.

Q. You stated a moment ago that you were surprised with Mr. Murray's approach and you would have used a different approach. Please discuss how your

18 approach would have been different.

A. My surprise was primarily prompted by Mr. Murray's explanation that he did a
general internet search for "New Hampshire Cable" using Google as a starting point. I
would have gone directly to the Comcast website – or tried to - because I knew that I was
looking for information specifically from Comcast – not other New Hampshire Cable
providers – whoever they may be. I would have simply guessed the URL for the
Comcast website, for example www.comcast.com, and entered that in the URL bar at the

top of the web browser (*e.g.*, Internet Explorer, Firefox). If that approach did not work, I
would have used an internet search engine such as Google to search for "Comcast."
From the search results that were returned, I would have selected the link to the website
which was described as, and looked like, Comcast's official website.

5

О.

Is there anything "wrong" with Mr. Murray's approach?

A. No, I wouldn't say there is anything wrong in his approach. However, in this
case, Mr. Murray has used the results of his Google search to navigate to what purports to
be the website of a third party reseller of Comcast services. There is no way to tell from
the Company's filing if the information that is available from this non-Comcast website
is as accurate or as up-to-date as the information that is available directly on Comcast's
official website, <u>www.Comcast.com</u>.

Q. Did you do any exploration of the information about services offered on this Comcast "Authorized Dealer['s]" website used by Mr. Murray?

14 A. Yes, I did. As I indicated earlier, my general goal was to duplicate the results or

verify the materials that Mr. Murray included in each of the Attachments A to the TDS

16 Affidavits. My first step was to visit the exact website and webpage shown on pages 1

and 2 (Bates pages 006 and 007) of Attachment A to the MCT Affidavit. These pages

18 purport to show information relative to Antrim, NH. To do this, I entered the full URL –

19 <u>http://snltranscripts.jt.org/comcast-cable/nh-antrim-comcast-cable.html</u> - into my web

20 browser software – Internet Explorer Version 7 (*i.e.*, used a Whole URL Approach). The

resulting webpage is shown in printout of a screenshot as Attachment SRE-6.

22 Q. Is your Attachment SRE-6 exactly the same as the printed information for

23 Antrim in Attachment A to the MCT Affidavit?

A. It's close but not an exact match. The webpage as seen on screen, and in

Attachment SRE-6, is somewhat different than what appears in the printout provided as 1 pages 1 and 2 (Bates pages 006 and 007) of Attachment A to the MCT Affidavit. This is 2 not unusual. As I discussed earlier, there is a difference between a printout of a 3 screenshot and a printout of a webpage. The on-screen appearance of a webpage is 4 frequently different than what is produced by printing the webpage. In fact, when I print 5 the webpage shown in Attachment SRE-6 by clicking on File – Print, on the Internet 6 7 Explorer menu bar, I get a three-page printout included as Attachment SRE-7. This printout is virtually the same as Mr. Murray's. 8

9

Q. If the print-outs are virtually the same, what is the problem?

Α. The problem is that, while I was able to replicate the Antrim-related printout in 10 the MCT Affidavit Attachment A by using the Whole URL Approach, I was not able to 11 12 reproduce the same printout, or any Antrim-specific screenshot, using a different approach – an Address Specific Approach which started at the Comcast "Authorized 13 Dealer['s]" website home, http://snltranscripts.jt.org/Comcast-cable, and used the 14 address-search function available there. As I discuss later in this testimony, I also found 15 that this problem occurred when I attempted to use the Address Specific Approach to 16 17 replicate the remaining printouts in the Attachment A to the MCT Affidavit, as well as the printouts in the Attachment A to the KTC Affidavit. Additionally, as I will also 18 19 discuss later in my testimony, I discovered through these failed attempts to replicate the 20 printouts in the Attachments A that the Whole URL Approach to reproducing these print-21 outs is flawed. I believe that this flaw is significant and it causes me to question the 22 reliability of the printouts in the Attachments A.

23

1	Q.	Please address your first concern, that you were not able to replicate the
2	Antri	m-specific printout, or any other town-specific printouts, contained in the
3	Attac	hments A to the TDS Affidavits, using the Address Specific Approach.
4	А.	If one looks at the screenshot produced by entering the URL associated with the
5	"Com	cast" agent's website home, <u>http://snltranscripts.jt.org/comcast-cable</u> (see
6	Attach	ment SRE-5), one can see boxes in the upper right quadrant of the screen, labeled
7	"Stree	et Address:" "Apt #:" and "Zip Code:" Below these boxes is another box labeled
8	"Get (Comcast Now." My first concern initially arose from my failed attempts to
9	replic	ate the Antrim-specific Attachment A print-outs by entering the Antrim zip code
10	into th	ne "Zip Code:" box on the "Authorized Dealer['s]" website homepage.
11	Q.	Please explain your efforts to replicate the printouts using the Address
12	Speci	fic Approach.
13	A.	Certainly. First, I navigated to the Comcast "Authorized Dealer['s]" website
14	home,	by going to the "root" website of the URL provided in Mr. Murray's Attachment
15	A - <u>ht</u>	tp://snltranscripts.jt.org (see Attachment SRE-2) - and then clicking on the
16	"Com	cast Cable" link at the bottom of that page (see Attachment SRE-5).
17	Q.	What did you do next?
18	A.	I entered the zip code for Antrim, NH - 03440 - into the box labeled "Zip Code:"
19	in the	upper right quadrant of the screen (see Attachment SRE-5). Then I clicked on the
20	"Get (Comcast Now" button.

21 Q. What was the result of this action?

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A. The website returned a small error box which stated that "Address is a Required
Field." *See* Attachment SRE-8. In other words, the website would not provide any
information about Comcast services – communication or otherwise – available in Antrim,

1 NH by entering only the Antrim zip code.

2 Q. What did you do next?

A. I entered a specific street address for a location in Antrim, NH. I used the Google
website to look up the street address of Edmund's Hardware Store on Main Street in
Antrim. I then used that address to test the Comcast "Authorized Dealer['s]" website to
see what information about Comcast services was available.

7 Q. What was the result of that action?

I entered the Street Address "56 Main Street" with Zip Code 03440 for Antrim as A. 8 9 shown in Attachment SRE-9. When I then hit the button "Get Comcast Now," a new window of Internet Explorer started – that is, a new copy of Internet Explorer starts with 10 a new website (a different URL), thereby virtually transporting the user from the original 11 website. As can be seen in Attachment SRE-10, a screenshot of this new website shows 12 the address and zip code values that have been "passed" to it from the originating 13 website, <u>http://snltranscripts.jt.org/comcast-cable</u>. This new website has the URL of 14 http://onlinecomcast.com. 15 Q. Are there any other results you wish to point out? 16

17 A. Yes. Another important result is that when I printed out the webpage

18 corresponding to Edmund's Hardware Store, using the File-Print command, I get a three

19 page printout which also shows the address information I entered. See Attachment SRE-

20 11. In contrast, neither the Antrim-related printout in Attachments A to the MCT

21 Affidavit nor any of the other printouts attached to the TDS Affidavits shows any address

22 information.

23

Q. What information is available to the viewer at this new website you mentioned above, <u>http://onlinecomcast.com</u>?

A. This website presents specific detailed plan and pricing information about the 3 services that are offered for the address provided - 56 Main Street, Antrim, NH 03440. 4 See Attachment SRE-12. There is a fairly long list of plan options visible as one scrolls 5 down through the webpage: Cable TV only plans; High Speed Internet Plans; Bundle 6 7 Plans for multiple services; as well as Comcast Digital Voice services only with no other services. In contrast, neither the Antrim-related print-out in the MCT Affidavit 8 Attachment A nor any of the other printouts attached to the TDS Affidavits shows any 9 specific plan with its pricing information. The TDS Affidavits only show general 10 information about "Comcast Triple Play Deals" starting at \$99 - nothing specific at all. 11 See, e.g., MCT Affidavit, Attachment A, page 2 (Bates page 007). Also, the language 12 suggests the internet user must use the "Check Availability" tool to see what specific 13 services are available at a particular location. Id. The limited information actually 14 available in the Attachments A seems contrary to the representation in the TDS 15 Affidavits, that printouts "specifically offer[] to provide voice service in the MCT 16 exchanges of Antrim, Contoocook, Henniker, and Hillsborough," see MCT Affidavit, p. 17 2, paragraph 4 (emphasis added), as well as "the KTC exchanges of Andover, Boscawen, 18 Chichester, Meriden and New London." See KTC Affidavit, p. 2, paragraph 4 (emphasis 19 added). 20

Q. Based on your interactions with the Comcast "Authorized Dealer['s]" home website and your Address Specific Approach tests for Antrim, how do you explain the fact that the names of these towns are included in each of the printouts in the Attachments A even though there is no address specific information that appears?

1	A. I cannot explain that. However, I can see that for the printouts in the Attachments
2	A, the only difference in the URL at the bottom of the pages is the different name of each
3	town. It is possible that Mr. Murray produced these printouts by manually editing the
4	URL in the web browser's address bar. For example, if he navigated to the "Antrim"
5	webpage using the whole URL (as shown in my Attachment SRE-6) and edited the URL
6	address – removing the word "antrim" and entering the word "contoocook," he could
7	have produced a webpage as shown in my Attachment SRE-13. The printout of the
8	webpage resulting from this manual change of the URL looks the same as the printout
9	included in Mr. Murray's Attachment A for Contoocook. See MCT Affidavit,
10	Attachment A, pages 3 and 4 (Bates pages 008 and 009).
11	Q. Does this method of manually editing the URL produce reliable results from
12	the website?
13	A. No, I don't believe it does. This is my second concern regarding both of the
14	Attachments A that I alluded to earlier, specifically that the using a Whole URL
15	Approach to replicating the printouts is flawed.
16	Q. Why do you believe that?
17	A. I can also edit the URL by omitting the word "Contoocook" and entering a word
18	that is not a New Hampshire town or city such as my own last name, "Eckberg".
19	Q. What are the results of doing that?
20	A. The results are nonsensical. The results of doing this produce a webpage and a
21	corresponding printout that indicate in the town of Eckberg, NH Comcast services are
22	available. I include a screenshot of this as Attachment SRE-14 and a printout of the
23	webpage as Attachment SRE-15.
24	

s.

Q. What do you conclude from your attempts to replicate the evidence filed by TDS?

3 A. I conclude that I do not know how Mr. Murray produced the printouts included in 4 his Attachments A to both his MCT Affidavit and KTC Affidavit. One method I tried, 5 the Address Specific Approach of searching by zip code produced an error. Another 6 method I tried, the Address Specific Approach using a specific address produced a web 7 page and a printout that showed this specific address information. If Mr. Murray had used this approach, his Attachments A would have also shown address specific information 8 9 which the printouts in the Attachments A did not. 10 The last method I tried – manually editing the URL in the URL bar – reproduced the printouts in Attachments A but also can be used to produce information that is not 11 based in reality - as demonstrated by producing a webpage (and printout) showing 12 Comcast provides services in Eckberg, NH. If Mr. Murray produced the printouts 13 included in the TDS Affidavits by manually editing the URL, I conclude that the 14 15 printouts attached to these affidavits are not reliable.

16 Q. Does this conclude your testimony?

17 A. Yes.

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Qualifications of Stephen R. Eckberg

My name is Stephen R. Eckberg. I am employed as a Utility Analyst with the Office of Consumer Advocate (OCA), where I have worked since 2007. My business address is 21 S. Fruit Street, Suite 18, Concord, New Hampshire 03301.

I earned a B.S. in Meteorology from the State University of New York at Oswego in 1978, and an M.S. in Statistics from the University of Southern Maine in 1994.

After receiving my M.S., I was employed as an analyst in the Boston office of Hagler Bailly, Inc, a consulting firm working with regulated utilities to perform evaluations of energy efficiency and demand-side management programs.

From 2000 through 2003, I was employed at the NH Governor's Office of Energy and Community Services (now the Office of Energy and Planning) as the Director of the Weatherization Assistance Program. Most recently, I was employed at Belknap-Merrimack Community Action Agency as the Statewide Program Administrator of the NH Electric Assistance Program (EAP). In that capacity, I presented testimony before this Commission in dockets related to the design, implementation and management of the EAP. I have also testified before Committees of the New Hampshire Legislature on issues related to energy efficiency and low income electric assistance.

In my position with the OCA, I have testified jointly with Kenneth E. Traum, Assistant Consumer Advocate, in the following dockets:

• DG 08-048 Unitil Corporation and Northern Utilities, Inc. Joint Petition for Approval of Stock Acquisition.

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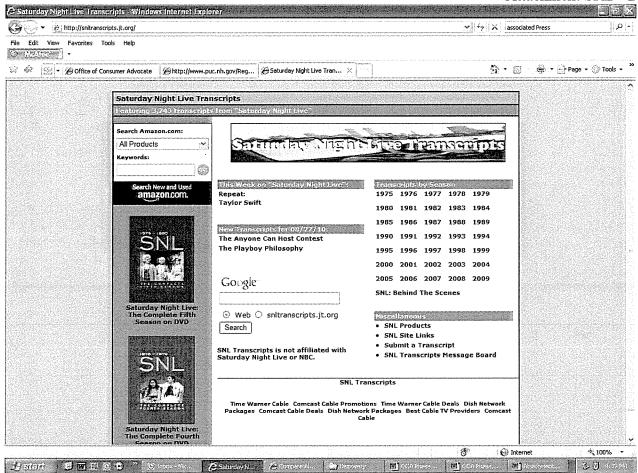
- DW 08-070 Lakes Region Water Company Petition for Financing and Step Increases.
- DW 08-098 Aquarion Water Company of New Hampshire.
- DE 09-035 Public Service of New Hampshire Distribution Service Rate Case.

I have also entered (non-joint) testimony in:

- DT 07-027 Kearsarge Telephone Company, Wilton Telephone Company Hollis Telephone Company and Merrimack County Telephone Company Petition for Alternative Form of Regulation. (Phase II)
- DW 08-073 Pennichuck Water Works, Inc. Petition for Rate Increase.
- DW 08-065 Hampstead Area Water Company, Petition for Rate Increase.
- DE 09-170 2010 CORE Energy Efficiency Programs.

I am a member of the American Statistical Association. I have attended regulatory training at New Mexico State University's Center for Public Utilities, and I participate in committees of the National Association of State Consumer Advocates (NASUCA) on behalf of the OCA.

DT 07-027 OCA-Eckberg Testimony Attachment SRE - 2



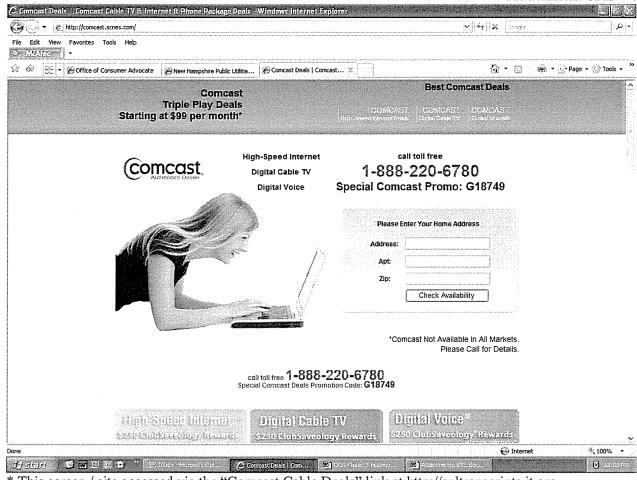
DT 07-027 OCA-Eckberg Testimony

Attachment SRE - 3



* This screen / site was accessed via the "Comcast Cable Promotions" link at http://snltranscripts.jt.org

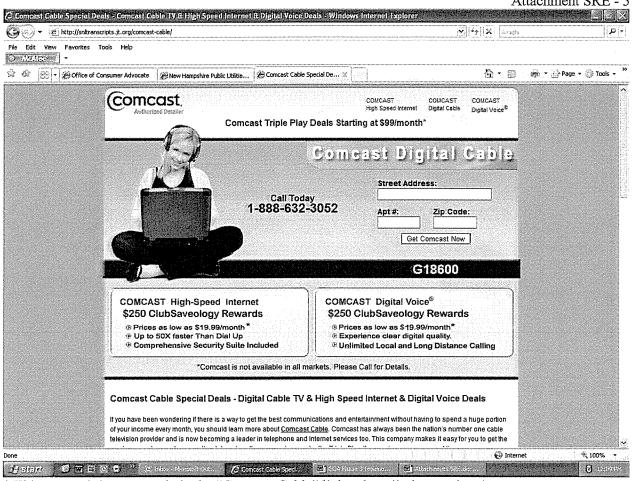
DT 07-027 OCA-Eckberg Testimony Attachment SRE - 4



* This screen / site accessed via the "Comcast Cable Deals" link at http://snltranscripts.jt.org

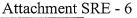
DT 07-027 OCA-Eckberg Testimony

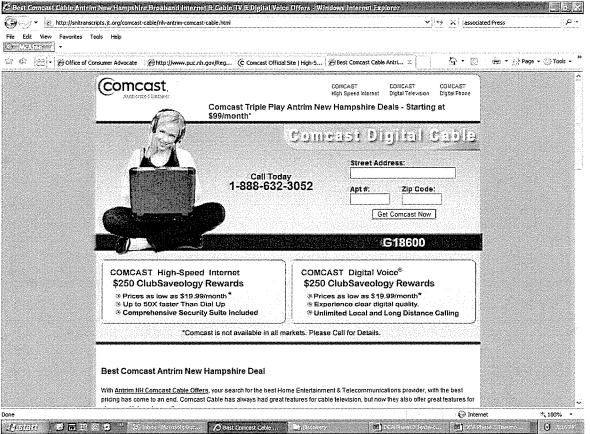
Attachment SRE - 5



* This screen / site accessed via the "Comcast Cable" link at http://snltranscripts.jt.org

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* This screenshot shows the website at the whole URL shown on the pages of Attachment A to Mr. Murray's MCT Affidavit and KTC Affidavit.

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Best Comcast Cable Antrim New Hampshire Broaband Internet & Cable TV & Digital V... Page 1 of 3

DT 07-027 OCA-Eckberg Testimony

Attachment SRE - 7

COMCAST COMCAST High Speed Internet Digital Television

COMCAST Digital Phone

Comcast Triple Play Antrim New Hampshire Deals - Starting at \$99/month*

	Call Today
1	-888-632-3052

Street Address	. * -
Apt #:	Zip Code:

Mention Comcast Promo Code G18600

Best Comcast Antrim New Hampshire Deal

With <u>Antrim NH Comcast Cable Offers</u>, your search for the best Home Entertainment & Telecommunications provider, with the best pricing has come to an end. Comcast Cable has always had great features for cable television, but now they also offer great features for phone and Internet as well.

This company makes it easy for you to get the services you deserve because they let you bundle your services under the **Triple Play**, thus saving the money and time. Comcast Cable Antrim NH'S high speed Internet Services can provide you with more options for Home Entertainment and Home Communications.

For one thing, this broadband Internet Service is at the top of the industry for speed, even more so than other providers. Such high rates of speed are possible because this service is delivered with the same service your cable TV is delivered through.

In fact, you might just find it you pay about the same amount for a Comcast Antrim New Hampshire are service with 12 mbps as you were for DSL with 1! The best part of the Antrim New Hampshire Comcast Cable internet service is the incredibly high rates of speed they can offer it at.

You do not have to waste time waiting for downloads with these speeds, making it essential to have. These speeds are very important for keeping up with the speeds being used by other networkers and gamers on gaming sites.

DSL and dial up may not be fast enough if you want to go to school or work online because they do not have the ability to download large amounts of information quickly. If you need to go back to school or a few want to work online from home, broadband Internet Service is the best choice because of the excellent connection and high rates of speed.

As you probably already know, getting online means possible exposure to viruses and spyware. The good news is that Comcast Cable can protect you from threats that can disable your computer or get personal information.

Best Comcast Cable Antrim New Hampshire Broaband Internet & Cable TV & Digital V... Page 2 of 3

DT 07-027 OCA-Eckberg Testimony Attachment SRE - 7

Instead of taking the risk, Comcast Cable has already made a provision with free Security Software. They offer the Mcafee Security Suite to keep your computer virus and spyware free, leaving you to the enjoyment of online surfing and downloading. While the Internet is a great tool for fund, research and communicating, TV has much to offer, as well.

Comcast Cable can double your educational, informative and entertainment resources with the **digital cable TV Service** they provide. The <u>Antrim New Hampshire Comcast Cable TV bundles</u> can deliver hundreds of channels with premium movie channels, local channels and digital music channels for hours of entertainment.

If you want Spanish programming, amazing HDTV selections or if you just have to have your sports, Antrim New Hampshire Comcast Cable can fulfill your desires, in one programming package. For hours of additional viewing selections, ask about the DVR when you play sure order for service. This digital video recorder can give you viewing options you would not have otherwise, adding value to your entertainment package.

You do not want to settle for less when it comes to watching your cable programming. For the superior viewing choice and the absolute best viewing experience possible, find out about HD programming and a HD receiver when you place your order. This will provide you with the ultimate television viewing experience in Antrim New Hampshire.

Although you may not know it, **Antrim New Hampshire Comcast Cable** also offers digital voice services for the home, making it easy to stay connected with friends and family. Comcast Cable provides a finished package, with the best available features for Home Communications & Entertainment, proving their leaders in their field as they provide you with services and pricing that will benefit your entire family.

Please use our "Check Availability" tool or call to verify that you are in a Comcast Cable service area, and to retrieve our exclusive <u>Comcast Cable Antrim New Hampshire Deals</u>.

Call Toll Free **1-888-632-3052** Mention Comcast Antrim New Hampshire Special Discount Code: G18600

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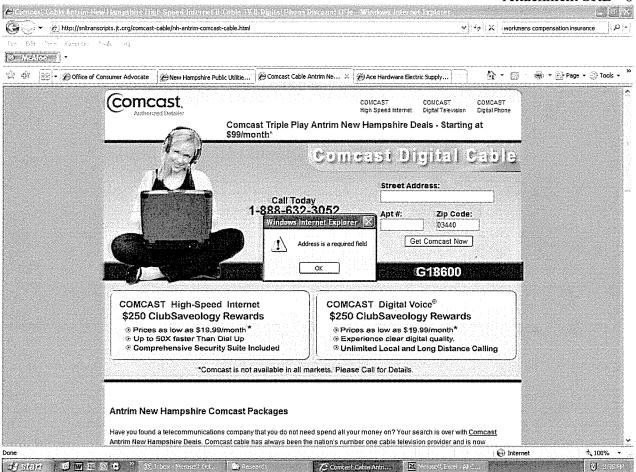


Comcast Cable Special Deals

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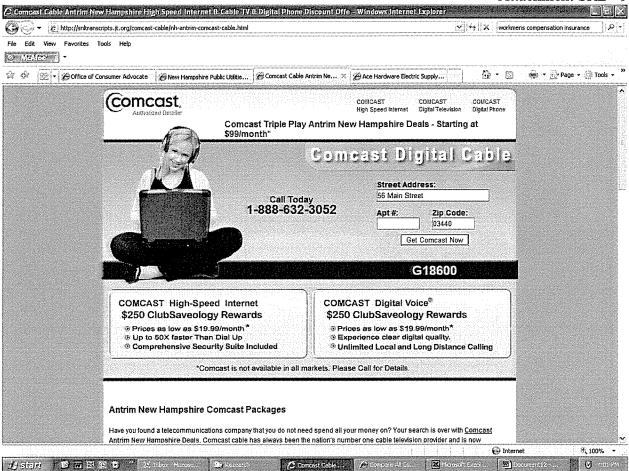
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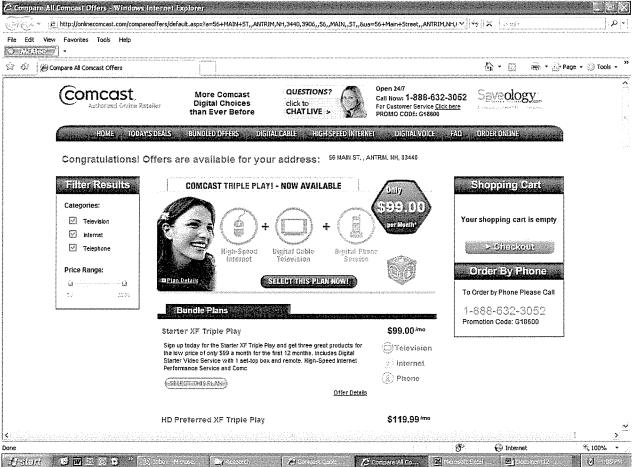


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DT 07-027 OCA-Eckberg Testimony Attachment SRE -10



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Comcast Cable Special Deals - Comcast Cable TV & High Speed Internet & Digital Voic... Page 1 of 3

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Attachment SRE - 11

COMCAST COMCAST High Speed Internet Digital Cable

Comcast Triple Play Deals Starting at \$99/month*

Call Today 1-888-632-3052 Street Address: 56 Main Street

Apt #:

Zip Code: 03440

Mention Comcast Promo Code G18600

Comcast Cable Special Deals - Digital Cable TV & High Speed Internet & Digital Voice D

If you have been wondering if there is a way to get the best communications and entertainment without having to spend a huç your income every month, you should learn more about <u>Comcast Cable</u>. Comcast has always been the nation's number one television provider and is now becoming a leader in telephone and Internet services too. This company makes it easy for you services you deserve because they let you bundle your services under the Triple Play, thus saving you money and time.

Comcasts High Speed Internet services are sure to give you better communications and entertainment. First of all, this Intertons faster than any other. Because the service is based on the same cable infrastructure that delivers cable television, it prounprecedented speed and bandwidth. Plus, you don't have to worry about getting new lines or equipment installed. Best of all this service requires no extra work to install makes it extremely affordable. In fact, you might just find that you pay about the s for a Comcast service with 12 Mbps as you were for DSL with 1!

The most impressive aspect of **Comcast high speed Internet** is, of course, its speed. Speed is essential if you want to actua anything done while online these days without having to spend half your time waiting around. And, as Internet social sites and proliferate, if you don't have a connection with enough speed, you will be left in the dark while your friends get to play. Even s and business applications are using the Internet more and more. If you dream about taking a few online classes to help with a want to start working from home a couple of days a week, broadband Internet is definitely the best choice for you.

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Comcast Cable Special Deals - Comcast Cable TV & High Speed Internet & Digital Voic... Page 2 of 3

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Attachment SRE - 11 As you are probably aware, getting on the Internet does require a certain amount of caution these days thanks to rampant vir spyware. However, Comcast also protects you against these threats. With the Comprehensive Security Suite software that cc every subscription, you can relax and enjoy being online without worrying about all the threats.

Though the Internet is a great resource for everything from communications to entertainment, cable television is essential bec much fun (and informative). And, with this company's cable television service, you can have more fun than ever before. **Com Cable TV Packages** are jam-packed with hundreds of television channels and include everything from premium movie chann music and locals. If you are a die-hard sports fan, need Spanish-language programming, or want the thrill of high definition te Comcast also has special programming for you.

<u>Comcast Cable TV service</u> also features the most extreme technology, which is sure to kick your television viewing up to the When you sign up for your package, make sure to ask for a digital video recorder (DVR) because it will give you so many exc as to how you watch your programming. And, if you really want the best, you will also need to ask for an HD receiver and pront This will provide you with the ultimate television viewing experience.

You might not realize it, but Comcast even offers home telephone service, called **Digital Voice**. This really makes Comcast a company and the best choice if you are looking for the best entertainment and communications in your own home. There has better time to switch. Start now. Please call the Toll Free phone number below or use our "Check Availability" tool to verify the Comcast Cable service area, and to retrieve <u>Comcast Cable Deals for New Customers</u>.

Call Toll Free **1-888-632-3052** Comcast Cable Special Discount Code: G18600

Alabama	Hawaii	Massachusetts	New Mexico	South Dakota
Alaska	Idaho	Michigan	New York	Tennessee
Arizona	Illinois	Minnesota	North Carolina	Texas
Arkansas	Indiana	Mississippi	North Dakota	Utah
California	Iowa	Missouri	Ohio	Vermont
Colorado	Kansas	Montana	Oklahoma	Virginia
Connecticut	Kentucky	Nebraska	Oregon	Washington
Delaware	Louisiana	Nevada	Pennsylvania	West Virginia
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roadband) internet service providers and digital phone providers in the USA.



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More Comcast Digital Choices than Ever Before



Open 24/7 Call Now: 1-888-632-3052 For Customer Service <u>Click here</u> PROMO CODE: G18600

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Congratulations! Offers are available for your address: 56 MAIN ST, , ANTRIM, NH, 03440 Medify Address

Categories: Television Internet Telephone			\$99.00	Your shopping cart is empty
Price Range:				
ାଯ ଅ ୫୦ \$200				To October Disco Oct
••••••				To Order by Phone Please Call 1-888-632-3052
	Bundle Plans			Promotion Code: G18600
	Starter XF Triple Play	· · · · ·	\$99.00 ^{/mo}	
	Sign up today for the Starter XF Triple Play and the low price of only \$99 a month for the first 12 Starter Video Service with 1 set-top box and rem Performance Service and Comcast Digital Voice	months. Includes Digital note, High-Speed Internet	and a second second	
	Channel Lir	neup Offer Details		
	<u> </u>			
	HD Preferred XF Triple Play		\$119.99 ^{/mo}	
	Sign up today for the HD Preferred XF Triple Pla great products for the low price of only \$119.99 a months.			
	Channel Lin	Offer Details		
	HD Preferred Plus XF Triple Play		\$139.99 ^{/mo}	
	Sign up today for the HD Preferred Plus XF Triple	e Play and get free HD and	¢ i boibb	
	three great products for the low price of only \$130 months.			
	<u>Channel Lin</u>	<u>Offer Details</u>		
	HD Premier XF Triple Play		\$159.99 ^{/mo}	
	Sign up today for the HD Premier XF Triple Play a and three great products for the low price of only 12 months. Includes Premier Video Service with a High-Speed Internet Blastl®	\$159.99 a month for the first		
	Channel Lin	Offer Details		
	Double Play - TV and Internet		\$79.99 ^{/mo}	
	 Up to 12.00 Mbps download Up to 1.00 Mbps upload 			
	Channel Line	eup Offer Details		
	Double Play - TV and Phone		\$79.99 ^{/mo}	
	Unlimited Long Distance			
	Channel Line	eup Offer Details		
	Double Play - Phone and Internet		\$39.99 ^{/mo}	
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Up to 12.00 Mbps download
Up to 1.00 Mbps upload
Unlimited Long Distance

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Cable TV Plans

			price varies
You qualify for Con	ncast cable!		by market
Contact 1-877-223-8543 Categories:			
Television	Channel Lineup	Offer Details	
✓ Internet ✓ ou qualify for Con Telephone			price varies by market
Contact 1-877-223-8543 f	or local pricing.		
Price Range:		Offer Details	
\$0 \$200			
High Speed Int	ernet Plans		
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	rrent cable customer		\$19.99 ^{/mo}
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PERFORMANCE cu	rrent cable customer	<u>Offer Details</u>	\$19.99 ^{/mo}
PERFORMANCE cu	rrent cable customer download pload	<u>Offer Details</u>	\$19.99 ^{/mo}

Your shopping cart is empty
To Order by Phone Please Call 1-888-632-3052 Promotion Code: G18600

Offer Details

PERFORMANCE non-cable customer

Up to 6.00 Mbps download
Up to 1.00 Mbps upload

Offer Details

\$59.95/mo

\$59.95^{/mo} PERFORMANCE non-cable customer

Up to 12.00 Mbps download
Up to 2.00 Mbps upload

Offer Details

ULTRA for cable customers	\$62.95 ^{/mo}
If you're looking for superior speeds for everyone in the family Ultra service. It offers ultra-fast speeds up to 30 Mbps with Po is ideal for households with multiple computers or online devic	werBoost® and
	Offer Details
	\$69.95/mo

Up to 2.00 Mbps up

Offer Details

PERFORMANCE PLUS for non-subscribers

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\$69.95^{/mo}

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Up to 8.00 Mbps download
Up to 2.00 Mbps upload

Offer Details

ULTRA for non-cal	ble customers	\$79.95 ^{/mo}	
Ultra service. It offers ult	rior speeds for everyone in the family, you'll want the ra-fast speeds up to 30 Mbps with PowerBoost® and ith multiple computers or online devices.		
	Offer Details		
Categories:			
XTREMEn 50		\$79.99 ^{/mo}	Your shopping cart is empty
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Price Range:	Offer Details		
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so s200 Phone Servic	Plans		To Order by Phone Please Call 1-888-632-3052 Promotion Code: G18600
Comcast Digital Vo	ice - w/no other Comcast services	\$44.95 ^{/mo}	
Digital Voice. Includes 12	ng-distance calling and much more with Comcast popular calling features, such as Caller ID and Call You can even check your Voice Mail online.		

Offer Details

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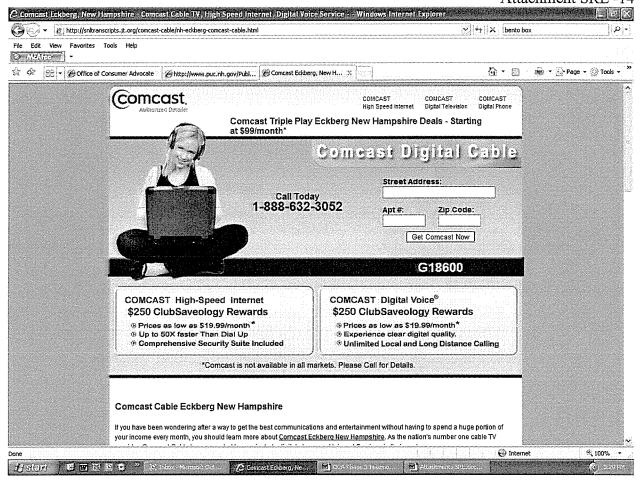
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Comcast Eckberg, New Hampshire - Comcast Cable TV, High Speed Internet, Digital Vo... Page 1 of 3

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COMCAST COMCAST High Speed Internet Digital Television COMCAST Digital Phone

Comcast Triple Play Eckberg New Hampshire Deals - Starting at \$99/month*

	Call Today
1	-888-632-3052

Street Addres	S:
Apt #:	Zip Code:

Mention Comcast Promo Code G18600

Comcast Cable Eckberg New Hampshire

If you have been wondering after a way to get the best communications and entertainment without having to spend a huge portion of your income every month, you should learn more about <u>Comcast Eckberg New Hampshire</u>. As the nation's number one cable TV provider, Comcast Cable has expanded to now include digital phone and Internet Services in their packages.

This provider can give you the quality you deserve with the **Triple Play Bundle**, helping you save money and time. The Triple Play Bundle offers multiple services for one low rate, minimizing the time you spend paying bills at the end of month. Comcast Cable Eckberg New Hampshire'S broadband Internet Services are sure to give you better communications and entertainment.

For one thing, this broadband Internet Service is at the top of the industry for speed, even more so than other providers. The system that delivers your cable TV programming is the same system that is used to deliver your high speed Internet Service, providing you with large bandwidths to operate on.

It is possible to pay the same for service with Comcast Cable Eckberg NH as DSL and get up to 12 mbps for your money. Of course, the speed of Comcast Cable's high-speed Internet service is the biggest attraction.

Speed is important for getting everything done in a short period of time. You need the speeds this service has to offer to keep up with your online gaming and networking friends, keeping you connected and in the loop.

Even schoolwork and business applications are using the Internet more and more. If you want to attend online classes, or a few want to work on line, you definitely need the reliability and speed of broadband service.

Currently, there are thousands of known viruses and spyware online that can hurt your computer or steal personal information. It is wise to take the necessary precautions to protect yourself and the investment you made in your Home Computer. The good news is that Comcast Cable can protect you from threats that can disable your computer or get personal information.

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Comcast Eckberg, New Hampshire - Comcast Cable TV, High Speed Internet, Digital Vo... Page 2 of 3

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With the McAfee Security Suite software that comes with every subscription, you can relax and enjoy being online without worrying about all the threats. Cable TV Service is as much a source of entertainment and information as the Internet, offering educational channels, news channels and many channels just for entertainment purposes.

With the **Comcast Cable television** service, you have more options than ever before. <u>Comcast Cable TV packages Eckberg NH</u> are jam-packed with hundreds of TV channels and include everything from premium movie channels to digital music and locals.

If you are a die-hard sports fan, need Spanish-language programming, or want the thrill of high definition television Eckberg NH Comcast also has special programming for you. When you sign up for your package, make sure to ask for a digital video recorder (DVR) because it will give you so many exciting options as to how you watch your programming.

For the best options available, you can also ask about the HD receiver and HD programming. Why waste time with inferior services when you can get digital cable and HD choices with Comcast Cable Eckberg New Hampshire?

You might not realize it, but Eckberg New Hampshire Comcast even offers home telephone service, called Digital Voice. Comcast Cable is the nation's leader in the cable TV industry because they provide the ultimate service package for the home. A few need all of these services, trust this proven provider to deliver reliable services at affordable rates.

Use our "Check Availability" link to verify that you are in the Comcast Cable Service area, and to get special pricing with the <u>Comcast</u> Cable Eckberg New Hampshire Deals.

Call Toll Free 1-888-632-3052

Mention Comcast Eckberg New Hampshire Special Discount Code: G18600

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